

**The world's primary energy conservation book,** the *Energy Efficiency Manual* is the key to saving energy and money in business, industry, homes, institutions, and government. Recognized as the most complete, easiest to use, and best illustrated. The ultimate guide for everyone who wants to create a secure energy future.

## Rave Reviews!

"From home insulation to ... the biggest industrial plant, the *Energy Efficiency Manual* answers just about any question that anyone — homeowner, plant manager, energy policy guru — might have about energy efficiency. ... 400 "measures" that are as practically useful as they are informative. ... heavily illustrated with graphics and helpful sidebars."

[Jeff Zaleski, *Publishers Weekly*]

"Recommended ... this hefty volume is designed to be accessible to everyone."

[Mary Ellen Quinn, *Booklist*]

"Drawing on practical experience ... comprehensive guide to maximizing energy efficiency in all types of buildings ... The style is informal with pithy comments ... An elaborate scheme of organization helps pinpoint specific topics and probable results. ... Many illustrations, photographs, and charts; 42-page index. All levels."

[J. C. Comer, *Choice*]

"... powerful cost-saving guide ..."

[Alex Moore, *ForeWord*]

## Energy Efficiency Manual

by Donald R. Wulfinghoff

Energy Institute Press

1,536 pages

830 illustrations

index

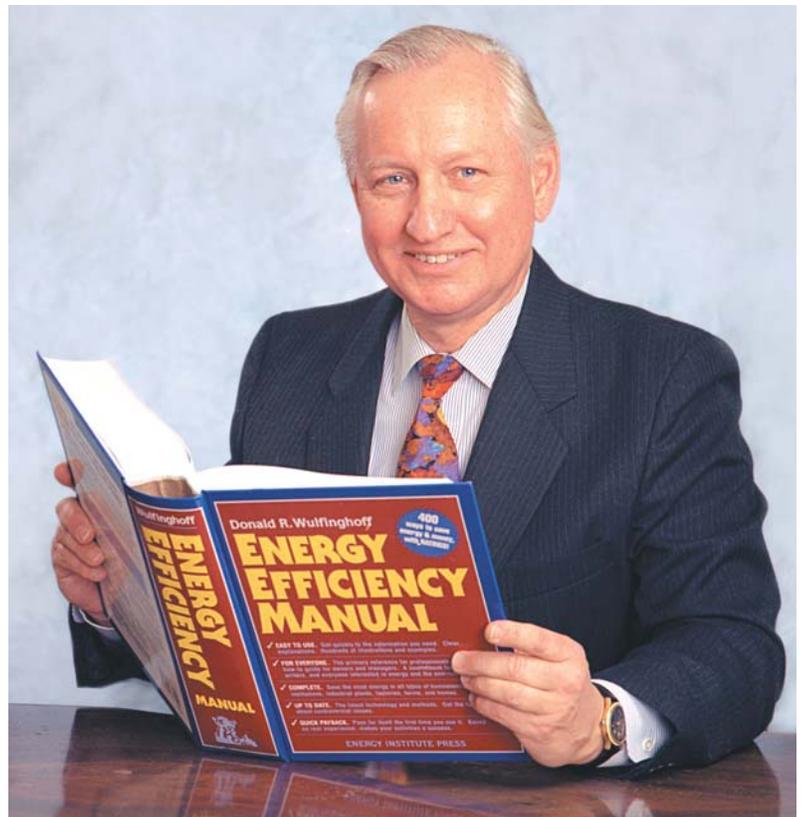
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Donald Wulfinghoff is one of the founders of modern energy conservation. He shows you all the methods in this easy-to-use, superbly organized manual.



# Q & A

## What is the *Energy Efficiency Manual*?

The *Energy Efficiency Manual* is the world's primary how-to manual, reference, and textbook for energy conservation. Both specialists and lay persons use it.

## How does it help me?

Businesses slash their energy costs. Homeowners make their houses efficient and select better appliances. Architects and engineers design better buildings. Contractors avoid expensive mistakes when installing equipment. Students use it as a prime information resource. Environmental advocates select the best conservation activities to promote. People from all backgrounds enjoy learning about conservation.

## What subjects does it cover?

The *Energy Efficiency Manual* shows how to save energy and cut utility costs in every part of commercial and residential buildings and industrial facilities. Topics include building structures and insulation, heating, air conditioning, water systems, lighting, and much more. Learn the important factors in selecting equipment and appliances. Discover how to buy electricity at lower rates. Exploit renewable resources effectively.

## Is it easy to use?

Yes. The *Energy Efficiency Manual* is written as a conversation with the reader. It's packed with examples, tips, and hundreds of illustrations. Innovative Ratings and other selection aids guide you quickly to the best efficiency improvements for your situation.

## How technical is it?

Many energy saving techniques are simple, while others require a great deal of specialized knowledge. The *Energy Efficiency Manual* lets you master them all. The clear explanations always start with the basics.

## Does it provide savings and cost estimates?

Yes. Each of the 400 cost saving actions estimates your energy saving, the cost, and the payback period.

## Does it deal with comfort and air quality?

Yes. The *Energy Efficiency Manual* stresses comfort and health. It shows how to avoid problems such as Legionnaires' Disease and "sick building syndrome."

## Should we get the *Energy Efficiency Manual*?

Yes. Every building, business, factory, farm, and home has major opportunities for saving utility costs. The *Energy Efficiency Manual* pays for itself every time you use it.

**Go to [WWW.ENERGYBOOKS.COM](http://WWW.ENERGYBOOKS.COM) to learn more about the *Energy Efficiency Manual*.**

*"This is the best organized, most complete guide for making buildings and plants efficient and reliable. It breaks new ground in showing management how to reduce utility costs. A phenomenal achievement."*

**Henry A. Borger, former Secretary  
Federal Construction Council of the  
National Academy of Sciences**

*"We save thousands of dollars using the Energy Efficiency Manual. It is really easy to understand. You should see the look on a contractor's face when I ask him an intelligent question about his specialty. I get the job done right, and at the best price."*

**Valerie Kendall, owner  
Rockville Automotive Recycling**

*"An invaluable resource. You need this book to do thorough energy audits and to make efficiency improvements with confidence."*

**Sean J. Gallagher, energy manager  
Montgomery County, Maryland Schools**

*"What a tremendous tool for cutting your costs and satisfying your tenants! It leads you through the steps of saving utility costs in all kinds of commercial and residential properties, using language that anyone can understand. Every property manager should have it."*

**Robert Warriner, certified property manager**

*"Industry has been waiting for this book. It covers everything from the simplest activities and equipment modifications to sophisticated design improvements. Plant operators and designers will use it continually."*

**Charles A. Wood, paper industry engineer**

*"Provides professional, practical, detailed guidance for today's real world. Helps you obtain the optimum combination of efficiency and investment potential, whether in design, installation, operation, maintenance, or management."*

**Clinton W. Phillips, PE  
engineering consultant  
past President, ASHRAE**

